



Integrated Supply Chain Solutions

Jacobson Companies Acquires Global Transportation Services, Inc.,

We are pleased to announce the acquisition of Global Transportation Services Inc., of Seattle.

We would like to take this opportunity to connect with Global's valued customers and introduce our company. Jacobson is a leading provider of contract logistics, freight management, contract packaging and manufacturing services in North America, with more than 35 million feet of warehouse space in 35 major markets, ranking Jacobson as the 3rd largest 3PL in the United States for warehousing services.

This acquisition of Global will enable Jacobson Companies to establish an international 3PL platform, positioning the company as global provider of end to end supply chain solutions. Last month, we announced the launch of Jacobson's new International Logistics Services (ILS) group, which will leverage our 3PL expertise in the United States to extend our reach overseas. In conjunction with the establishment of the ILS Group, Jacobson brought in Peter Knapp, formerly of APL Logistics, to serve as President of ILS. Peter is a 25 year veteran in the 3PL and global freight forwarding arenas. Global will be integrated into Jacobson's International Logistics Services (ILS) group, led by Peter Knapp.

We are very happy to inform you that Jason Totah will remain with Global, together with his team, to ensure a seamless integration and the growth of the business beyond.

Peter will be working closely with Jason, in bringing the two organizations together. Your business is important to us and we strongly believe that together with the Global team we will continue to meet and exceed your business and logistics service requirements.

Please be assured, that there will be no impact to our current services or performance as we transition ownership and integrate the business into Jacobson Companies.



Jacobson Companies
Quality Management System
3901 Dixon Street
Des Moines, Iowa 50313

Warehousing • Logistics • Transportation • Contract Packaging & Manufacturing • Staffing
P.O. Box 224 • Des Moines, Iowa 50306-0224 • 515.265.6171 • 515.265.8927 fax • www.jacobsonco.com

What
can
we
do
for
you?

JACOBSON COMPANIES

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The 'Global team' will contact you in the coming weeks to provide a better overview of Jacobson and the services we offer. If you have a new service requirement or an opportunity that you would like us to quote on immediately, please call your sales representative or reach out to Peter Knapp directly at (515)-344-0284 or email: peter.knapp@jacobsonco.com.

We would like to take this opportunity to thank you for your business and look forward to serving you.

Thank you for supporting Jacobson Companies and 'Global'.

Sincerely,

Brian Lutt
President & CEO

Peter Knapp
President – ILS

Jason Totah
President – Global



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